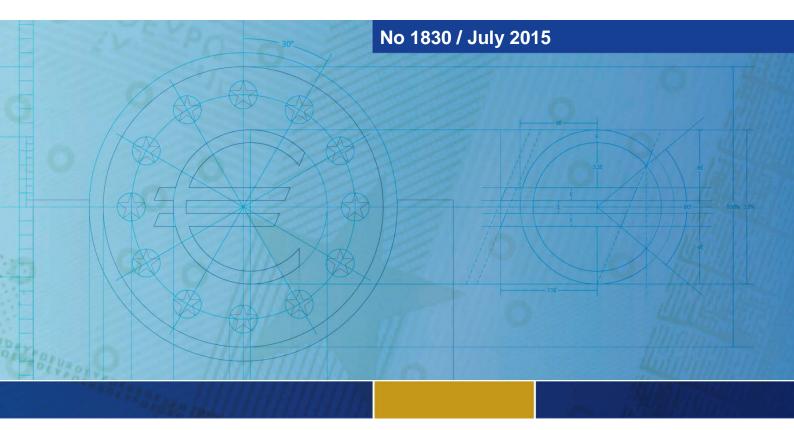


# **Working Paper Series**

Frederic Malherbe

Optimal capital requirements over the business and financial cycles

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#### **Abstract**

I study economies where banks do not fully internalize the social costs of default, which distorts their lending decisions. In all these economies, a common general equilibrium effect leads to aggregate over-investment. As a result, under laissez-faire, crises are too frequent and too costly from a social point of view. In response, the regulator sets a capital requirement to trade off expected output against financial stability. The capital requirement that ensures investment efficiency depends on the state of the economy. Because of the general equilibrium effect, the more aggregate banking capital the tighter the optimal requirement. A regulation that fails to take this effect into account exacerbates economic fluctuations and allows for excessive build-up of risk in the financial sector during booms. Government guarantees amplify this mechanism and, at the peak of a boom, even a small adverse shock can trigger a banking sector collapse, followed by an excessively severe credit crunch.

JEL Classification: E44, G01, G21 and G28

Keywords: capital requirement, overinvestment, countercyclical buffers, financial cy-

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cles, financial regulation, Basel regulation

# **Non-technical Summary**

The recent financial crisis has exposed how important the interactions between the financial sector (and financial regulation) and the real side of the economy (and macroeconomic policies) can be. More generally, empirical evidence suggests that risks are built up in the financial system during good times (Borio and Drehmann (2009), and that financial booms do not just precede busts but cause them (Borio (2012)). Also, the amplitude of the financial cycle is not constant, and is influenced by financial regulation regimes (Borio and Lowe (2002), Borio (2007)).

Yet, most of the models used by researchers and policy makers to study these two spheres are separate, and there is no consensus on an integrated approach. I develop in this paper a simple theory of intertwined business and financial cycles, where financial regulation both optimally responds to and influences them. The questions I seek to address are:

- What are the general equilibrium effects of bank capital requirements?
- Should bank capital requirements be tighter in "good times" and reduced in "bad times"?
- What macroeconomic variables are key for determining the optimal stringency of capital requirements?

To study these questions, I build a model where government guarantees induce excessive aggregate lending by the financial sector. In response, the regulator sets capital requirements to trade off expected output against financial stability (lower probability and social cost of a banking sector collapse). This trade-off depends on the state of the economy. Optimal capital requirements are therefore not constant. Although other tools could equally be used by the regulator to improve on the market allocation, the focus on capital requirements is motivated by the current policy debate on their effect on the real side of the economy, and in particular on the pro-cyclical effects of bank regulation.

Cyclically adjusted capital requirements have been used in Spain since 2000 and other countries have started to make discretionary adjustments based on the state of the economy. More generally, the introduction of counter-cyclical capital buffers is an explicit recommendation of "Basel III", the latest version of the Basel Committee on Banking Supervision's international standards for banking regulation. The main logic is the following: If "high" capital requirements are contractionary, such a cost has to be balanced with the benefits in terms of financial stability, or of taxpayer exposure to systemic financial crisis. If these costs and benefits are dependent on the state of the economy, optimal capital requirements may vary over the cycle.

I find that optimal capital requirements are:

- decreasing in expected productivity; and
- increasing in aggregate bank capital.

The first result is very intuitive since an increase in expected productivity makes the marginal investment in the economy more profitable. Therefore, it makes the marginal loan more profitable since the probability of default decreases. It also positively affects expected consumption, and decreases taxpayer marginal utility. All other things equal, regulation should therefore be less stringent when expected productivity is high. This channel suggests that the time-series effects of *Basel II* are, to some extent, desirable.

The second result, which is the main result of the paper, is perhaps less intuitive. On the one hand, more bank capital means that the banking sector can absorb more losses, which suggests that the banking sector could expand. But, on the other hand, there is a general equilibrium effect that dominates the loss absorbing effect. To see the intuition behind the general equilibrium effect, first consider a single (atomistic) bank that doubles its equity base. It should simply be allowed to double the size of its assets. However, if all banks in the economy double their equity base, and if they are allowed to double the size of their assets, this could double aggregate lending in the economy. Given diminishing returns to capital on the real side of the economy and given that banks have incentives to take on too much risk, this will decrease marginal returns to an extent that is far from optimal. In fact, the optimal policy is to let the banking sector expand, but less than proportionally, which corresponds to an increase in capital requirements and resonates with the notion of counter-cyclical capital buffers of *Basel III*.

If this general equilibrium effect is overlooked by the regulator, it exacerbates economic fluctuations and results in systemic risk being created in the financial sector: aggregate bank lending will be excessive during a boom and the banking collapse that may ensue will result in an excessive credit crunch. As already mentioned, the prediction that risks are being piled up by the banking sector during good times finds empirical support (see Borio and Drehmann (2009) for instance).

These dynamics deliver periods of good times, when productivity, consumption, investment, physical and bank capital are high, and bad times, when they are all low. Looking at the comparative statics results tells us that, in good times, high productivity and high consumption advocate for lower capital requirements, but the general equilibrium effect of aggregate bank capital goes in the other direction. In the dynamic model, it turns out that the latter dominates and optimal capital requirements are tighter in good times.

This result is less general than the comparative static results as it hinges on aggregate bank capital being relatively more pro-cyclical than the optimal level of aggregate lending. However, it conveys an important and more general policy insight: if ag-

gregate bank capital varies more over the cycle than the "desired" level of aggregate lending, than optimal capital requirements should be higher in good times, and conversely.

# 1 Introduction

It is widely acknowledged that banking sector crises are costly for society. For instance, the Savings and Loan crisis officially cost the US taxpayer at least \$132bn (in 1995 USD). There is no consensus on the 2007-2009 crisis net fiscal costs, but gross estimates by Laeven and Valencia (2012) suggest that they will amount to several percents of GDP in many countries. Besides fiscal costs, banking crises appear to severely affect the real economy. Indeed, they are typically followed by long and painful recessions (Reinhart and Rogoff (2009)) involving large permanent output losses (Cerra and Saxena (2008)).

This paper considers economies where banks do not fully internalize the social costs of default because costs are borne by the taxpayer or because bank credit expansion affects expected default costs of other banks, or a mix of the two. In all these economies, the underlying distortion interacts with a common general equilibrium effect, which leads to aggregate over-investment. As a result, under laissez-faire, crises are too frequent and too costly from a social point of view.

In practice, banks are heavily regulated. However, our understanding of the general equilibrium implications of banking regulation is, at best, incomplete. The main purpose of this paper is to contribute to bridging this gap. In particular, it aims at improving our understanding of the run-up to banking crises and how macroeconomic conditions can interact with banking regulation to generate over-investment.<sup>3</sup> It therefore complements the literature on amplification mechanisms during crises and that on the slow recovery that typically characterizes their aftermath.

The simple business and financial cycle framework I propose can be solved analytically, with many results in closed form. Such approach delivers transparent theoretical results that easily translate into qualitative policy implications. In particular, I provide insights on the relationship between the joint dynamics of macroeconomic variables (such as aggregate bank capital) and the optimal stringency of capital requirements. Moreover, I show how the way one models default costs has implications on whether they generate under- or over-investment in a general equilibrium. This result contributes to our understanding of a class of macroeconomic models with financial frictions, such as those studied in the *financial accelerator* literature (Bernanke and Gertler

<sup>&</sup>lt;sup>1</sup>For instance, as of 2012, Laeven and Valencia (2012) estimate the net outlays at 2.1% of GDP in the US, 6.6% in the UK, up to a vertiginous 40% in Ireland. These numbers do not include more recent repayments or the fees generated by guarantee programmes, but they do not include either a series of indirect costs such as those linked to deferred tax credit (which amount at over \$22bn for AIG alone).

<sup>&</sup>lt;sup>2</sup>See Dell'Ariccia, Detragiache, and Rajan (2008) and Kroszner, Laeven, and Klingebiel (2007) for empirical evidence supporting the widespread perception that the relation is causal.

<sup>&</sup>lt;sup>3</sup>The popular view that risks are being piled up by the banking sector during good times finds some empirical support (see Borio and Drehmann (2009) and Boissay, Collard, and Smets (2013) for instance). It has also been suggested that financial booms do not just precede busts but cause them (Borio (2013); López-Salido, Stein, and Zakrajšek (2015)) and that the amplitude of the financial cycle is influenced by financial regulation regimes (Borio and Lowe (2002)).

(1989), Carlstrom and Fuerst (1997), and many others).

The model involves overlapping generations of risk-neutral savers and bankers in economies that are subject to small random shocks that trigger cyclical fluctuations. Bankers are protected by limited liability. They collect deposits and competitively lend to firms, which operate a constant returns-to-scale production function. Bank lending is the only source of firm funding. Firms always make zero profits so that bankers are, in effect, the residual claimants of the production. Labor supply is fixed and decreasing marginal productivity of physical capital translates into decreasing marginal returns to bank lending. Or, from an opposite standpoint, aggregate bank lending affects the marginal productivity of physical capital. When the proceeds from lending are insufficient to repay depositors in full, the bank is insolvent and must default.

I solve for the constrained efficient allocation in economies that differ by the source of the distortions and show that the competitive equilibrium is generally inefficient. Then, I show how a financial regulator can restore investment efficiency thanks to a time-varying capital requirement.

To illustrate the mechanism behind the market failure and the optimal policy response, I expose here an example. Consider an economy without government guarantees, but where default is costly in the sense that an amount of consumption goods is lost in the bankruptcy procedure. Since they lend competitively, bankers do not internalize that credit expansion affects the return of the marginal loan in the economy. Without default costs, this pecuniary externality would be the invisible-hand mechanism by which investment efficiency would ensue. But here, default costs create an additional effect. Indeed, diminishing returns also imply that credit expansion by a bank increases expected default costs for other banks. Banks do not internalize this effect, which leads to inefficiency.

I find that the capital requirement that ensures investment efficiency is *decreasing in expected productivity*. This is intuitive since an increase in expected productivity makes marginal investment in the economy, and therefore the marginal bank loan, more profitable. All other things equal, regulation should therefore be less stringent when expected productivity is high.

The optimal capital requirement is also *increasing in aggregate bank capital*. This is a key result of the paper and is perhaps slightly less intuitive. On the one hand, more bank capital means that the banking sector can absorb more losses, which decreases expected default costs. This suggests that the banking sector could expand. But, on the other hand, there is a general equilibrium effect that dominates the loss absorbing capacity effect. To see the intuition, first consider an atomistic bank that doubles its equity. It should simply be allowed to double lending. However, if all banks in the economy double their equity, and if they are allowed to double lending, this could double investment in the economy. Given diminishing returns to capital this cannot

be optimal. In fact, the optimal policy is to let the banking sector expand, but less than proportionally, which corresponds to an increase in the capital requirement.

The dynamics of the model deliver periods of *good times*, when productivity, expected productivity, consumption, investment, and physical and bank capital are high, and periods of *bad times*, when they are all low. Given the results above, there are therefore two opposite forces. High expected productivity and larger loss absorbing capacity in good times advocate for looser capital requirements, but the general equilibrium effect of aggregate bank capital goes in the other direction. It turns out that the latter dominates and the optimal capital requirement in the model is therefore tighter in good times than in bad times.

If the general equilibrium effect is overlooked by the regulator, this will magnify economic fluctuations. Aggregate bank lending will be excessive during a boom and the contraction that will follow a bust will be excessive. This mechanism is independent of the reason why banks do not fully internalize the social costs of default. The results indeed apply to economies without deadweight default costs but with government guarantees (and, more generally, to models where banks do not fully internalize the social costs of lending).

Furthermore, in economies with government guarantees, banks do not even fully internalize *their own* expected losses. Indeed, the underlying expected taxpayer transfers decrease their borrowing costs. Under the optimal capital requirement, government guarantees can improve efficiency. This is the case of economies with costly default because lower interest payments reduces the probability and the extent of insolvency. One way to interpret this is that the implicit subsidy to bankers essentially acts as an increase in the value of bank equity (which alleviates deadweight losses). However, under suboptimal capital requirements (such as those in place in most countries before the recent crisis), government guarantees can strongly exacerbate the excessive fluctuations mentioned above. In fact, in equilibrium, the underlying subsidy makes banks willing to fund negative net present value investment. In that case, at the peak of a boom, a small adverse shock (or even a shock that is not positive enough) could trigger a banking sector collapse, followed by a severe output fall and a credit crunch.

Such mechanism seems particularly relevant to crises that were preceded by surge in investment (typically, but not exclusively, in real estate) and where large losses were ultimately borne by the taxpayer. This applies to the Savings and Loan crisis in the US. More recent examples include crises in Spain and Ireland, where governments had to massively recapitalize the banks and set up large scale investment vehicles to massively buy bank's troubled assets in order to clean up their balance sheet without triggering fire-sales. The recent crisis in the US also followed a large wave of real-estate investment, and empirical evidence suggest that large banks were able to borrow at (implicitly) subsidized rates (Acharya, Anginer, and Warburton (2014)). But the direct

losses linked to the bursting of the bubble are generally considered as relatively modest compared to the extent of the turmoil that followed (Brunnermeier (2009)). This observation (which arguably also applies to the UK) probably explains the large focus of the recent literature on amplification mechanisms. While the general equilibrium effect I highlight does not rely on any amplification effect, it is still potentially relevant for economies such as the US and the UK because over-investment can both be a cause of initial insolvency and a drag on the recovery (see Rognlie, Shleifer, and Simsek (2014) for instance). Furthermore, the model provides insights on optimal policy response after a massive depletion of banking capital.

More generally, interactions between macroeconomic conditions and bank regulation are relevant for all advanced economies. All the more now that international standards for banking regulation require that capital requirements be adjusted to the aggregate state of the economy (BCBS (2010), commonly referred to as *Basel III*). In particular, *Basel III* introduces cyclical adjustments to mitigate the magnifying effect that the previous regulatory regime (*Basel II*) has on the business cycle.<sup>4</sup> There is a wide consensus that such magnifying effect is socially excessive (Kashyap and Stein (2004), Repullo, Saurina, and Trucharte (2010)). Adjusting capital requirements to the aggregate state of the economy seems a sensible response. However, how such adjustments should be designed and what consequences they could have involve many open research questions.

This paper belongs to the literature that studies how general equilibrium effects affect the trade-offs facing the regulator. The most closely related paper is Repullo and Suarez (2013), which studies optimal bank capital requirements and compares them to *Basel I, II*, and *III*. In their setup, capital requirements should optimally be tighter in bad times than in good times. An important feature of their model is that the production function is linear in investment, which explains why they cannot capture the general equilibrium mechanism that drives the opposite result in my model. In a static model, however, Repullo (2013) does find that capital requirements should be loosened after an exogenous negative shock to bank capital, but the mechanism is completely different than mine.

Martinez-Miera and Suarez (2014) propose a model where correlated risk-shifting by some banks gives an incentive to other banks to play it safe. The reason is that

<sup>&</sup>lt;sup>4</sup>Basel I (BCBS (1988)) imposed a capital requirement of 8% on risk-weighted bank assets. Risk weights where essentially fixed (there were five coarse categories of borrowers, and borrowers would not change categories). To better with risk heterogeneity in the cross-section, Basel II (BCBS (2004)) introduced risk weights that are directly linked to each loan probability of default. But probabilities of default tend to co-move over the economic cycle, which created effects in the time-series. In particular, lower probabilities of default in good times decreased the effective stringency of the requirement (and conversely in a bust). If the purpose of capital requirement is to contain bank risk-taking, effectively tighter requirements in bad times seems desirable. But banking capital (equity in the banking sector) is likely to be scarcer in bad times (because banks have incurred losses), which implies a credit contraction in the economy.

banks that survive a crisis earn large scarcity rents in the aftermath, an application of the "last-bank-standing effect" (Perotti and Suarez (2002)). They do not consider business cycle dynamics but, in their model, loosening capital requirements after a banking crisis mitigates rents ex-post and induces thus more systemic risk-taking ex ante. In contrast, in Dewatripont and Tirole (2012) incentives to gamble for resurrection are stronger after a negative macroeconomic shock. In the same vein, Morrison and White (2005) study a model with both moral hazard and adverse selection. They find that the appropriate policy response to a crisis of confidence may be to tighten capital requirements. This happens when the regulator's ability to alleviate adverse selection through banking supervision is relatively low.

More generally, the paper relates to the literature that studies the regulation of the banking (or financial) sector as a whole. Important topics include: the costs and benefits of the overall *level* of bank capital requirements (Morrison and White (2005), Van den Heuvel (2008), Admati, DeMarzo, Hellwig, and Pfleiderer (2010), Hellwig (2010), Harris, Opp, and Opp (2015), and Begenau (2015)); fire-sales and other amplification mechanisms (Shleifer and Vishny (1997), Gromb and Vayanos (2002), Brunnermeier and Sannikov (2014), Krishnamurthy (2003), Lorenzoni (2008), Bianchi (2011), Korinek (2011), Jeanne and Korinek (2010), Gersbach and Rochet (2012), Stein (2012); see Shleifer and Vishny (2011) and Hanson, Kashyap, and Stein (2011) for overviews.); time-consistency (Jeanne and Korinek (2013), Bianchi and Mendoza (2013)); correlated exposures (Farhi and Tirole (2012), Acharya, 2009); network externalities (Allen, Babus, and Carletti (2011)); and aggregate demand externalities (Farhi and Werning (2013), Rognlie, Shleifer, and Simsek (2014)).

The paper is organized as follows: I present and discus the environment in Section 2. I define the equilibrium and efficient concepts in Section 3. I expose the market failure and analyze the optimal regulatory response in Section 4; and I discuss the robustness of the results and the policy implications in Section 5. Section 6 concludes.

# 2 The model

#### 2.1 The basic environment

There is an infinite number of periods indexed by t = 0, 1, 2..., in which generations of agents born at different dates overlap.

**Agents** All agents are risk neutral, live two periods, and derive utility from their end-of-life consumption. There is a measure 1 of agents born at the beginning of each period. They are endowed with one unit of labor, which they supply inelastically during the first period of their life for a wage w. Then, these agents incur an ability shock.

A share  $\eta \ll 1$  of these agents is endowed with "banking ability", which enables them to set up a bank and invest in its equity. The remaining share  $1 - \eta$  receives no further working ability and retire. I refer to them as savers.

It is convenient to think of each period being divided in two successive phases. During the production phase, firms combine labor with physical capital to produce consumption goods, which they use to pay the factors of production. Then comes the investment and consumption phase.

**Production** In each period, there is a continuum of penniless firms that operate a constant-return-to-scale production function. Since labor supply is fixed, there are diminishing returns to capital. The production function takes the form  $Ak^{\alpha}$ , where k is physical capital per worker,  $0 < \alpha < 1$ , and A is a variable that captures aggregate productivity. The physical capital fully depreciates in the production process.

Firms compete for workers and for physical capital (which they borrow from banks). They pay a wage w, and repay R per unit of borrowed capital. Assuming perfect competition on these markets, we have at equilibrium that:

$$\begin{cases} w = (1 - \alpha)Ak^{\alpha} \\ R = \alpha Ak^{\alpha - 1}, \end{cases} \tag{1}$$

which ensure that firms always make zero profit.

**Investment and consumption** Young savers can choose between depositing their labor income at the bank or using a safe storage technology. The rate of return to storage is normalized to 0. I focus on cases where deposits are in excess supply (i.e. the storage technology is used in equilibrium), so that the return to storage pins down the expected return on deposits.<sup>5</sup>

Young bankers can set-up a bank under the protection of limited liability. Hence, they can allocate their wage between bank equity and safe storage.<sup>6</sup> Banks raise deposits (to which they promise a gross return r) and invest in physical capital (their banking ability enables them to transform, one to one, consumption goods into physical capital). Since physical capital will then be competitively lent to firms in the next period, bank investment decisions can therefore be interpreted as lending decisions, where banks take the distribution of marginal return to lending as given. Banks are the only source of funds to firms. Therefore, at equilibrium, the realized return to lending is the realized marginal return to capital  $R = \alpha A k^{\alpha-1}$ .

<sup>&</sup>lt;sup>5</sup>The economy can be considered as a small open economy with excess savings, facing the world interest rate

<sup>&</sup>lt;sup>6</sup>They could also be allowed to deposit at other banks, but given the assumption that deposits are overall in excess supply, this would not change anything to the analysis.

Old agents consume their wealth and die. Old savers' wealth consists of their proceeds from storage and deposits, net of government transfers if any (deposit insurance payments and taxes). Old bankers' wealth consists of their proceeds form storage and investment in bank equity. If the bank net worth is negative, bankers can keep their proceeds from storage since they are protected by limited liability.

### 2.2 Frictions and shocks

Costly default Bankruptcies often involve deadweight losses (Townsend (1979)). In the case of financial institutions, losses can be large (James (1991)), and banking crises are typically followed by long and painful recessions (Reinhart and Rogoff (2009)) involving permanent output losses (Cerra and Saxena (2008)).

In this model, bank insolvency triggers default. In that case, I assume that the creditors cannot recoup the full value of the assets because an amount  $\Psi(z,\gamma) \geq 0$  of consumption goods disappears in the bankruptcy procedure. Variable  $z \geq 0$  denotes the extent of insolvency, that is, the shortfall in bank asset value with respect to promised repayment to depositors, and  $\gamma \geq 0$  is a parameter that captures the intensity of the bankruptcy costs. In particular, I assume that

- $\Psi_z(z,\gamma) \ge 0$  and  $\Psi(0,\gamma) = 0$ ; that is, default costs are increasing in the extent of insolvency. By definition, there are no costs if the bank is solvent.
- $\Psi_{\gamma}(z,\gamma) \geq 0$  and  $\Psi(z,0) = 0$ ; that is, default costs are increasing in  $\gamma$  and they are nil if  $\gamma = 0$ ;

**Government guarantees** I consider two different regimes. Either deposits are insured by the government, or not. In the deposit insurance regime, the government fully compensate depositors for their losses in case of bank insolvency and breaks even by imposing a lump-sum tax on savers.

**Productivity shocks** In line with the business cycle literature, I let aggregate productivity exogenously fluctuate over time:  $A_t$  is a random variable distributed over a bounded subset of  $\mathbb{R}_0^+$  with some probability distribution function.

**Financial shocks** I also want to study cases where the banking sector is exposed to exogenous shocks.<sup>7</sup> A simple way to capture this is to assume that the proportion of agents that receive banking ability is stochastic. Hence, I let  $\eta_t$  be a random variable distributed over a subset of (0,1), with some probability distribution function.

 $<sup>^{7}</sup>$ This approach has been adopted by several recent papers. See for instance Jermann and Quadrini (2012).

### 2.3 Discussion of the economic environment

The backbone of the model is similar to Bernanke and Gertler (1989). The main differences are that *i*) instead of entrepreneurs that face idiosyncratic risk, I have bankers that face aggregate risk; *ii*) I impose that banks issue deposit contracts (that may, or may not, be insured), *iii*) in case of default, banks face deadweight costs that increase with the extent of insolvency.

The two key ingredients of the model are diminishing returns to capital and that banks do not fully internalize the social cost of lending. There potentially are many ways to capture the latter. I motivate here my choice to focus the exposition on default costs and government guarantees (see Section 5 for a discussion on the robustness of the results).

Even though purely panic induced banking crises are a theoretical possibility, crises seem in practice to always be linked to weak fundamentals and some notion of insolvency (Demirgüç-Kunt and Detragiache (1998); Gorton (1988)). If banking crises are so costly, why are banks so highly leveraged? A classic answers is that debt is subsidized, but it could also be that banks do not internalize the spillovers their default impose on the rest of the economy.<sup>8</sup> My modeling of costly default is a simple way to capture this.

I impose that banks issue debt contracts. There is a vast literature that aims to explain how demand deposit or standard debt contracts may endogenously arise under asymmetric information (Diamond and Dybvig (1983), Townsend (1979), Gale and Hellwig (1985)). In this spirit, default costs in my model have to be apprehended as reflecting underlying agency problems that make the deposit contract optimal. A concrete benefit of my approach is that it allows me to isolate and carefully inspect the market failure and to show that the particular way one models default (or verification) costs can have striking consequences on the form of inefficiency that results. And this sheds new light on the financial accelerator literature. Besides, the detailed nature of the underlying information asymmetry problems that generates the friction is not central to the analysis. This is why I see my reduced form approach to costly default (together with the restriction on the contract space) as reasonable and, in fact, desirable because it yields a simple model that delivers transparent insights through closed-form solutions.

Deposit insurance is a reality in all advanced economies (Demirguc-Kunt, Kane, Karacaovali, and Laeven (2008)).<sup>9</sup> In the model, the distortions created by deposit

<sup>&</sup>lt;sup>8</sup>The two main sources of subsidy is the favorable tax treatment of debt in general, and the implicit subsidy from government guarantees.

<sup>&</sup>lt;sup>9</sup>Its primary goal is to prevent bank runs (Diamond and Dybvig (1983)). Note that coverage may be different across countries. Coverage, in terms of maximum amount per person (or account) has generally been extended during the 2008 crisis. In some cases, it has been fully extended ex-post, including to other types of debt. More recently however, in Cyprus, ex-ante uninsured depositors have been excluded ex post.

insurance would also arise with implicit guarantees due to the inability of the government to fully commit not to bail out bank creditors. In reality, such implicit guarantees do for instance arise when financial institutions are perceived as too big to fail (see Acharya, Anginer, and Warburton (2014), Noss and Sowerbutts (2012), and Ueda and Weder di Mauro (2013) for empirical evidence). Hence, deposit insurance in the model can be interpreted as a reduced form of any kind of government guarantees that impacts financial institutions funding costs. <sup>10</sup> In practice, I first study an economy with deposit insurance because it provides the most transparent example of the paper's main mechanism. After presenting a more sophisticated version (with costly defaults), I go back to government guarantees to show how they can either improve or worsen investment efficiency depending on the regulatory regime. Arguably, one of the main reasons for government guarantees is to avoid bankruptcy and its associated costs. In that case, one can interpret the  $\Psi$  function as capturing the deadweight losses of taxation associated with the underlying bailouts (here, a standard assumption would be that, on top of being increasing, costs also are strictly convex in z, which then represents the bailout amount).

# 2.4 Summary of intraperiod time-line

#### **Production**

- $A_t$  is realized and publicly observed, firms competitively hire workers and borrow physical capital from banks.
- Production takes place and is allocated: wages are paid, and the share of capital goes to the bankers.
- If solvent, banks repay depositors. If insolvent, banks default and the associated costs are incurred by the depositors. In the deposit insurance regime, the regulator compensates them for their losses.

#### Investment and consumption

- $\eta_t$  is realized, young agents learn whether they have banking ability.
- Young bankers make their investment portfolio decision (storage and/or investment in their bank's equity).

<sup>&</sup>lt;sup>10</sup>Other papers that study the distortions caused ex ante by government guarantees include Merton (1977), Kareken and Wallace (1978), Keeley (1990), Pennacchi (2006), Gete and Tiernan (2014). And Gomes, Michaelides, and Polkovnichenko (2010) attempts to quantify the distortions that arise ex post, when taxes need to be raised to finance the bailouts.

- Banks borrow from savers and invest in physical capital. Savers put the remainder of their savings in the storage technology.
- The old generation consumes and leaves the economy.

# 3 Competitive equilibrium

# 3.1 The problem of the banker

Because they are protected by limited liability, bankers will never decide to store within the bank. Their relevant decisions are how to allocate their wealth between storage and bank equity and how much the bank lends, given its level of equity. This can be formalized as follows.

Consider a representative bank at date t, and denote  $e_t$  its amount of bank capital (or *equity*) and  $d_t$  its deposits. Total lending by the bank is then  $(d_t + e_t)$ . Let  $v_{t+1}$  denote the ex-post net worth of the bank, i.e. its value after  $R_{t+1}$  is realized. That is,

$$v_{t+1} \equiv (d_t + e_t)R_{t+1} - d_t r_t$$
,

where,  $r_t$  is the gross interest rate on deposits, which is a promised date t + 1 payment, made in period t, hence the difference of subscript with  $R_{t+1}$ , which is uncertain as of date t (as a convention, the variable time-subscripts reflect the period at which they are realized or determined).

Then, consider a representative banker born at date t. After having inelastically supplied his labor and earned a wage  $w_t$ , his maximization problem can be written as follows:

$$\max_{e_t,d_t} E_t \left[ c_{t+1} \right]$$

subject to the budget constraints and non-negativity conditions:

$$\begin{cases} e_t + s_t = w_t \\ c_{t+1} = v_{t+1}^+ + s_t \\ e_t, d_t, s_t, c_{t+1} \ge 0 \end{cases},$$

where  $c_{t+1}$  is consumption,  $v_{t+1}^+$  is the realized (private) value of bank equity, i.e. the positive part of  $v_{t+1}$ :

$$v_{t+1}^+ \equiv \left[ (d_t + e_t) R_{t+1} - d_t r_t \right]^+$$

and  $s_t$  denotes the amount stored by the banker from date t to date t + 1.

**Equilibrium definition** Given a sequence for the random variables  $\{A_t, \eta_t\}_{t=0}^{\infty}$ , and initial condition  $k_0$ , a competitive equilibrium (without regulator intervention) is a sequence  $\{w_t, R_t, e_t, d_t, r_t, \tau_t\}_{t=0}^{\infty}$ , such that: vector  $\{w_t, R_t\}$  clears the labor and capital markets at date t; vector  $\{e_t, d_t\}$  solves the maximization problem of the representative banker born at date t; in the economy without deposit insurance,  $r_t$  is such that all savers break even in expectation, and  $\tau_t = 0$  at all t; in the economy with deposit insurance,  $r_t = 1$  at all t, and  $\tau_t$  is a lump-sum tax on savers such that the regulator breaks even at all t; and the law of motion for physical capital is given by  $k_{t+1} = \eta_t (e_t + d_t)$ .

# 3.2 Efficiency concepts

#### 3.2.1 First best investment level

Given that there is no disutility from labor, efficiency requires that net output be maximized at each date. The relevant first order condition is:

$$\alpha E_t[A_{t+1}]k_{t+1}^{\alpha-1}=1.$$

I refer to the corresponding value of  $k_{t+1}$  as the *first best* investment level at date t, That is,

$$k_{t+1}^{FB} \equiv (\alpha E_t[A_{t+1}])^{\frac{1}{1-\alpha}}.$$
 (2)

### 3.2.2 Constrained efficiency

One of the main purposes of this paper is to show how regulatory intervention can improve efficiency, even when the regulator faces similar constraints as those imposed on private agents. In short, the investment level at a given date will be said to be constrained efficient (or *second best*) if it maximizes next period expected output, net of depreciation and bankruptcy costs. Hence, the constrained efficient level can be interpreted as the one that solves a trade-off between expected output and the cost of a banking sector default. Formally, it is defined as:

$$k_{t+1}^{SB} \equiv \arg \max_{k_{t+1}} E_t[A_{t+1}] k_{t+1}^{\alpha} - k_{t+1} - E_t \left[ \Psi \left( Z_t(k_{t+1}), \gamma \right) \right],$$

where

$$Z_{t}(k_{t+1}) \equiv \left[ (k_{t+1} - \eta_{t}w_{t}) r_{t}(k_{t+1}) - \alpha A_{t+1}k_{t+1}^{\alpha} \right]^{+}$$

is the aggregate shortfall in bank value with respect to promised repayment to depositors. It is derived from the representative bank extent of insolvency:

$$z_t \equiv [d_t r_t - (d_t + e_t) R_{t+1}]^+$$

together with the law of motion for investment:  $k_{t+1} = \eta_t (e_t + d_t)$  and the promised unit repayment to depositors  $r_t(k_{t+1})$ , such that they break even in expectation.

Note that the function  $Z_t(k_{t+1})$  implicitly captures the restrictions associated with the environment. The key restriction is that only banker wealth can alleviate bankruptcy costs. In the competitive environment, by imposing a deposit contract between the bank and the savers, I implicitly rule out arrangements that circumvent this restriction. Accordingly, the definition above imposes a repayment consistent with the (insured or not) deposit contract.<sup>11</sup> The other restriction is simply that physical capital be paid its marginal productivity. Note also that banker's willingness to participate (and invest their wealth in bank equity) is not an issue here because the other restrictions imply that they make, at worst, zero profit in expectation.<sup>12</sup> Finally, without bankruptcy costs (that is if  $\gamma = 0$ ), the second best corresponds to the first best.

# 4 Analysis

In this section, I analyze the market failure in a set of economies and I show how the regulator can ensure investment efficiency thanks to a time-varying capital requirement.

**The regulator** I study the problem of a regulator, whose mission is to restore constrained efficiency, whenever the market outcome is inefficient. The regulatory tool is a time-varying capital requirement  $x_t \in [0,1]$  that constraints banks lending to a multiple of their equity.

$$x_t(d_t + e_t) < e_t \tag{3}$$

Later, I also consider Pigovian taxes, but it is important to mention at this point that a time-varying capital requirement allows the regulator to achieve constrained efficiency. In this context, focusing on capital requirements is therefore not restrictive.

**Constrained equilibrium** A *constrained equilibrium* is defined as a straightforward extension of the competitive equilibrium. Given the same sequence of random vari-

<sup>&</sup>lt;sup>11</sup>Clearly, a sufficient ex-ante transfer from young savers to young bankers would allow the latter to fully fund investment with equity and implement a first best allocation. Even though I rule out such ex-ante transfers, ex-post transfers may occur in the deposit insurance regime. I analyze their impact on efficiency in Subsection 4.3.

<sup>&</sup>lt;sup>12</sup>This is because  $\Psi_{t+1} \ge 0$  implies  $k_{t+1}^{SB} \le k_{t+1}^{FB}$ , which ensures that, evaluated at  $k_{t+1}^{SB}$ , the expected marginal return to capital is bounded below by one.

ables and initial condition, it is defined as a sequence of capital requirements  $\{x_t\}_{t=0}^{\infty}$  and a vector sequence  $\{w_t, R_t, e_t, d_t, r_t, \tau_t\}_{t=0}^{\infty}$  satisfying the same conditions, with the only difference that  $\{e_t, d_t\}$  must solve the problem of the representative banker born at t subject to the capital requirement  $x_t$ .

**Definition 1.** A constrained equilibrium is said to be *efficient at date t* if  $k_{t+1} = k_{t+1}^{FB}$  and constrained efficient at date t if  $k_{t+1} = k_{t+1}^{SB}$ .

# 4.1 Over-investment and cyclical properties of the regulatory response

In this section, I detail the key mechanism of the paper and derive its implications in terms of regulatory response. Since this mechanism does not hinge on the friction specific form, I focus on the most simple case, which presents the great advantage of being fully solvable in closed form.

First, note that when deposits are insured and bankruptcy is costless ( $\gamma = 0$ ), there is no efficiency trade off between expected output and default costs. The second best corresponds then to the first best:

$$k_{t+1}^{SB} = k_{t+1}^{FB}$$

**Proposition 1.** Assume deposits are insured and default is costless ( $\gamma = 0$ ).

The competitive equilibrium at date t cannot be efficient if  $x_t = 0$ .

*Proof.* The reason for the inefficiency is that deposits are implicitly subsidized. Therefore, their expected marginal cost for the banker is below the social cost, which generates over-lending. To show this, note that  $r_t = 1$  at all t and that the first order condition (with respect to  $d_t$ ) of the representative banker can be written:

$$E_{t}[R_{t+1}] \leq \underbrace{\int_{\hat{R}_{t+1}}^{\infty} f_{t}(R_{t+1}) dR_{t+1}}_{non-default \ states} + \underbrace{\int_{0}^{\hat{R}_{t+1}} R_{t+1} f_{t}(R_{t+1}) dR_{t+1}}_{default \ states}, \tag{4}$$

where  $f_t$  is the probability distribution function of  $R_{t+1}$  conditional to date-t information, and  $\hat{R}_{t+1} \equiv \frac{d_t}{e_t + d_t}$  is the solvency threshold (that is, if  $R_{t+1} < \hat{R}_{t+1}$  the representative bank is insolvent). The right-hand-side of condition (4) captures the expected marginal cost of lending. It is decreasing in  $e_t$  (because the solvency threshold is itself decreasing in  $e_t$  and  $R_{t+1}$  must be strictly smaller than 1 in default states). Therefore, if  $x_t = 0$ , bankers optimally choose  $e_t = 0$  (it is cheaper to fund lending with deposits), and banks do fail with strictly positive probability in equilibrium. Hence, the right-hand-side must be strictly smaller than 1, and there must be overinvestment at equilibrium.  $^{13}$ 

<sup>&</sup>lt;sup>13</sup>See the working paper version for a proof of equilibrium existence (Malherbe, 2014).

#### 4.1.1 Optimal capital requirements

**Proposition 2.** Assume deposits are insured and default is costless ( $\gamma = 0$ ).

The following capital requirement ensures investment efficiency  $(k_{t+1} = k_{t+1}^{FB})$  at all t:

$$x_t^* = \min\left\{1, \eta_t w_t \left(\alpha E_t[A_{t+1}]\right)^{\frac{-1}{1-\alpha}}\right\}.$$
 (5)

Proof. See Appendix A.

If  $x_t^* = 1$ , banker wealth is in fact plentiful and the first best level of investment can be financed with bank equity ( $\eta_t e_t = k_{t+1}^{FB}$ ). In the more interesting case where  $x_t^* < 1$ , the regulator can still implement the first best. First, note that  $x_t^*$  ensures that there cannot be overinvestment (by construction,  $k_{t+1}^{FB}$  is the investment level that ensues if all bankers invest their whole wealth in bank equity and fully leverage). Second, there cannot be underinvestment either because first order condition (4) cannot be satisfied for  $k_{t+1} < k_{t+1}^{FB}$ . Hence bankers invest all their wealth in bank equity and fully leverage, which implies that  $k_{t+1} = k_{t+1}^{FB}$ .

The case  $x_t^* = 1$ , where banks are fully funded with equity, is trivial to analyze but is of little empirical relevance. Henceforth, I assume that  $\eta_t$  is small enough to rule it out, and I only focus on the case where  $x_t^* < 1$ .<sup>14</sup> Formally, I impose the following condition:

#### **Condition 1**

$$\eta_t < \frac{(\alpha E_t[A_{t+1}])^{\frac{1}{1-\alpha}}}{(1-\alpha)A_t (\alpha E_{t-1}[A_t])^{\frac{1}{1-\alpha}}}, \forall t.$$

**Corollary.** (Equilibrium characterization) When  $x_t^* < 1$ , we have  $e_t = w_t$ , the capital requirement is binding,  $d_t = \frac{k_{t+1}^{FB}}{\eta_t} - w_t$ , and the equilibrium value of  $w_t$  and  $R_t$  are pinned down by their respective market clearing conditions.

**Interpretation** It is useful to write the optimal capital requirement as:

$$x_t^* = \frac{\eta_t e_t}{k_{t+1}^{FB}}.$$
(6)

Equation (6) highlights that the dynamic properties of  $x_t^*$  are intimately linked to the joint dynamics of  $\eta_t e_t$  and  $k_{t+1}^{FB}$ . Before exploring these in detail, let me observe that the optimal capital requirement  $x_t^*$  is decreasing in expected productivity  $E[A_{t+1}]$  and increasing in aggregate bank capital  $\eta_t e_t$ .

<sup>&</sup>lt;sup>14</sup>See Hanson, Kashyap, and Stein (2011), Stein (2012), and Admati, DeMarzo, Hellwig, and Pfleiderer (2010) for discussions on why bank capital is scarce in reality.

The first observation is intuitive since an increase in expected productivity makes marginal investments in the economy more profitable. Therefore, it makes the marginal loan more profitable and calls for credit expansion.

The second observation may appear less intuitive at first, but the underlying logic is very simple. To see it, first consider an atomistic bank that doubles its equity. It should simply be allowed to double the size of its assets. However, if all banks in the economy double their equity and if the capital requirement does not (at least) double, banks will expand credit, which is socially inefficient because of diminishing returns.

### 4.1.2 Intertwined business and financial cycles

In this subsection, I study the propagation of financial and productivity shocks along the path of the equilibrium derived above. In particular, I show how these shocks affect the dynamics of the optimal capital requirement.

**Shock dynamics** Let aggregate productivity  $A_t$  follow some random process

$$A_t = A_{t-1}^{\phi} \epsilon_t, \tag{7}$$

defined over a bounded subset of  $\mathbb{R}_0^+$ , where  $\phi \in (0,1)$  is a parameter that captures the persistence in productivity, and where  $\epsilon_t \in \mathbb{R}_0^+$  is a normalized *iid* random variable with a probability distribution function such that  $E_{t-1}[\epsilon_t] = 1$  and  $E_{t-1}[A_t] = A_{t-1}^{\phi}$ .

Let also  $\eta_t$  follow some random process:

$$\eta_t = g(\eta_{t-1}, \theta_t), \tag{8}$$

where  $\theta_t$  follows an *iid* random process such that  $\frac{\partial \eta_t}{\partial \theta_t} > 0$  and  $\eta_t \in (0, \bar{\eta})$ , where  $\bar{\eta} \ll 1$ . These restrictions ensures that  $\eta_t$  stays positive and small (a regularity condition) and is increasing in  $\theta_t$  (so that this shock can be interpreted as a *positive financial shock*).

#### Optimal capital requirement dynamics

**Lemma 1.** The optimal capital requirement can be written as an explicit function of the last financial shock and all past productivity shocks:

$$x_t^* = \frac{(1-\alpha)}{\alpha} g\left(\eta_{t-1}, \theta_t\right) \left(\prod_{i=1}^{\infty} \epsilon_{t-i}^{\phi^i}\right)^{\frac{1-\phi}{1-\alpha}} \left(\epsilon_t\right)^{\frac{1-\alpha-\phi}{1-\alpha}} \tag{9}$$

Proof. See Appendix A.

One can then write this equation for  $x_{t+1}$ ,  $x_{t+2}$ ... and take derivatives with respect to  $\epsilon_t$  and  $\theta_t$  to explicitly assess the effect of a shock on the stringency of contemporaneous and future capital requirements.

**Proposition 3.** Assume deposits are insured, default is costless ( $\gamma = 0$ ), and the processes for the shocks are given by (7) and (8).

- i) A positive productivity shock tightens the contemporaneous optimal capital requirement  $(x_t^*)$  if and only if  $\alpha + \phi < 1$ . However, it tightens all future optimal requirements  $(x_{t+s}^*, \forall s > 0)$  for any  $\alpha, \phi \in (0,1)$ .
- *ii)* A positive financial shock tightens the optimal capital requirement. If the positive effect of the shock on aggregate bank capital is persistent, the tightening is persistent as well.

*Proof.* Differentiation of (9) gives the results. That is, 
$$\frac{dx_t^*}{d\epsilon_t} > 0 \Leftrightarrow \alpha + \phi < 1$$
.  $\frac{dx_{t+s}^*}{d\epsilon_t} > 0$ ,  $\forall s > 0$ .  $\frac{dx_t^*}{d\theta_t} > 0$ ,  $\frac{\partial x_t^*}{\partial g} > 0$ .

Figure 1 illustrates the results for the productivity shocks. The key observation is that the effect is always positive at any strictly positive of lags. Note that the general formulation of the process for  $\eta_t$  allows me to remain agnostic about the long term impact of a financial shock. However, since by construction  $\eta_t$  increases in  $\theta_t$ , the contemporaneous effect is positive.

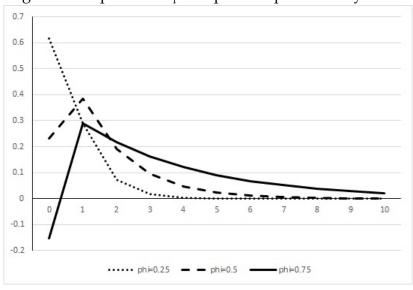


Figure 1: Response of  $x_t^*$  to a positive productivity shock

This figure depicts the effect of a shock  $\epsilon_t$  on  $x_{t+s}$  (s=0,1,2...10) for  $\alpha=0.35$  and three different values of  $\phi$ . When  $\phi$  is relatively small (dotted line), the initial effect is the strongest, and monotonically decays over time. At intermediate values of the shock persistence parameter  $\phi$  (dashed line), the effect is always positive and peaks after one period. When  $\phi$  is relatively high (solid line), the initial effect is negative, but it is then positive at all lags.

**Decomposing the effect of a productivity shock** To provide intuition, it is useful to look at the impact of a productivity shock on the numerator and denominator of (6) separately. This allows me to identify two different channels: expected productivity and financial muscles.

Expected productivity captures economic prospects and determines the optimal level of investment in the economy. Hence, this investment level depends on past realizations of the productivity shock:

$$k_{t+1}^{FB} = \alpha^{\frac{1}{1-\alpha}} \left( \prod_{i=0}^{\infty} \epsilon_{t-i}^{\phi^i} \right)^{\frac{\phi}{1-\alpha}}.$$

And we have

$$\frac{\partial k_{t+s}^{FB}}{\partial \epsilon_t} > 0; \forall s \ge 0.$$

Since  $k_{t+s}^{FB}$  is the relevant denominator for  $x_{t+s}^*$ , the effect of a productivity shock on  $x_{t+s}^*$  through  $k_{t+s}^{FB}$  is unambiguously negative.

Similarly, one can interpret  $\eta_t e_t$  as the *financial muscles* of the banking sector. It also depends on past realizations of the productivity shock:

$$\eta_t e_t = (1-lpha)lpha^{rac{lpha}{1-lpha}} \left(\prod_{i=1}^\infty \epsilon_{t-i}^{\phi^i}
ight)^{rac{1}{1-lpha}} \epsilon_t \, g(\eta_t, heta_{t+1}).$$

And we have

$$\frac{\partial \eta_{t+s} e_{t+s}}{\partial \epsilon_t} > 0; \forall s \ge 0.$$

Therefore, the effect of a productivity shock on  $x_{t+s}^*$  through  $\eta_{t+s}e_{t+s}$  is unambiguously positive, which captures well the idea that high productivity also makes banking capital less scarce (Kashyap and Stein (2004)).

Hence, we have two forces going in opposite directions. From Proposition 3, we know that either can dominate in the very short term (that is for s=0). But we also know that the second always dominates at a longer horizon (s>0), which strongly suggests that in models where persistent productivity shocks generate periods of good and bad times, the optimal capital requirement should be more stringent in good times.

To formalize this and derive intuition on why the financial muscle channel dominates, let me conclude this first exercise with a markov switching example.

### 4.1.3 Capital requirements in good and bad times

To study the cyclical properties of the optimal capital requirement, let me assume a more stylized law of motion for the productivity shock and temporarily shut down financial shocks (i.e.  $\eta_t = \eta$ ,  $\forall t$ ).

To capture the idea of booms and busts in the most stylized way, I assume that  $A_t$  follows a two-state markov process (without absorbing state) where  $A_t \in \{A_L, A_H\}$ , with  $A_L < A_H$ , and with some transition matrix such that  $\bar{A}_L \leq 1 \leq \bar{A}_H$ , where  $\bar{A}_L \equiv E[A_{t+1} \mid A_t = A_L]$  denotes expected productivity in state  $A_L$  and, similarly,  $\bar{A}_H$  denotes expected productivity in state  $A_H$ .

Under the optimal capital requirement  $x_t^*$ , physical capital  $k_t$  can only take two values:

$$\begin{cases} k_H = & (\alpha \bar{A}_H)^{\frac{1}{1-\alpha}} \\ k_L = & (\alpha \bar{A}_L)^{\frac{1}{1-\alpha}}, \end{cases}$$

and  $e_t = \eta(1-\alpha)A_tk_t^{\alpha}$  can therefore only take four values. Hence, the economy can only be in four distinct aggregate states, depending on the last two realizations of the productivity shock: HH, HL, LL, and LH.

One can interpret states HH and LL as good times and bad times respectively. Compared to the latter, the former is indeed associated with higher levels of output, wages, consumption, investment, and physical and bank capital.

**Proposition 4.** Assume deposits are insured, default is costless ( $\gamma = 0$ ), and  $A_t$  follows a two-state markov process. Denote  $x_{HH}$  and  $x_{LL}$  the optimal capital requirement in good and bad times respectively.

The optimal capital requirement is tighter in good times than in bad times. That is  $x_{HH} > x_{LL}$ .

This result confirms that the *financial muscle channel* dominates the *expected productivity channel* indeed.

The optimal capital requirement is relatively tighter in good times because aggregate bank capital is, in this model, "more procyclical" than the first best level of investment. That is:

$$\frac{e_{HH}}{e_{LL}} > \frac{k_{HH}^{FB}}{k_{LL}^{FB}},$$

with obvious notation.

What happens is that  $k^{FB}$  is higher in good times, but e increases relatively more. To gain some intuition, first note that e is directly affected by productivity (one for one),

but it also increases with the level of physical capital (which also affects the wage). Hence, any increase in  $k^{FB}$  feeds back into e. And it turns out that this prevents the increase in  $k^{FB}$  from dominating that in e.<sup>15</sup> To see why, note that at the first best, by definition, the expected marginal return to capital is equal to 1, irrespective of the state:

$$\alpha \bar{A}_{ss} \left( k_{ss}^{FB} \right)^{\alpha - 1} = 1.$$

Multiply both sides by  $\frac{(1-\alpha)}{\alpha}$ , and note that this implies that the ratio of the *expected* wage to physical capital is also constant:

$$\frac{(1-\alpha)\bar{A}_{ss}\left(k_{ss}^{FB}\right)^{\alpha}}{k_{sc}^{FB}} = \frac{(1-\alpha)}{\alpha}$$

But, in good times, realized productivity is above expectations. Therefore, the *realized* wage is also above expectations:  $e_{HH} > (1 - \alpha) \bar{A}_{HH} \left(k_{HH}^{FB}\right)^{\alpha}$  (and conversely in bad times). Hence, the wage to physical capital ratio is larger in good times than in bad times, which implies that bank capital is more procyclical than physical capital.

Note that the same logic applies to the realized return to capital, and therefore to bank profits. Hence, Proposition 4 does not hinge on bankers being active for only one period (and on wages being the only source of equity for banks). One can indeed consider a version of the model where bankers are active for a potentially infinite number of periods and face a constant probability to die  $\delta$ . In that case, the law of motion for  $e_t$  generally takes the form:  $\eta e_t = \eta w_t + (1-\delta)v_t^+$  where the last term captures aggregate retained bank profits. This alters short-term dynamics, but does not affect the result that aggregate bank capital is more procyclical than the first best level of physical capital.  $^{16}$ 

It is nevertheless important to stress that such a law of motion for  $e_t$  remains simplistic, and that the result in Proposition 4 should be interpreted with caution (see the discussion in Section 5).

# 4.2 Costly default: the equity buffer channel

The main point of the previous section was to show the basic cyclical properties of the optimal capital requirement in a very simple model of aggregate overinvestment. In that first exercise, the market failure came from the interaction between deposit insurance and diminishing returns to capital. However, the mechanism does not hinge

<sup>&</sup>lt;sup>15</sup>One can check that the point elasticity of  $e_{ss}$  with respect to  $A_s$  is equal to 1 plus  $\alpha$  times the elasticity of  $k_{ss}^{FB}$  with respect to  $A_s$ , which is itself equal to  $\frac{1}{1-\alpha}$  times the point elasticity of  $\bar{A}_s$  with respect to  $A_s$ . Since  $\alpha < 1$  and  $A_t$  is mean reverting (which implies that the point elasticity of  $\bar{A}_s$  with respect to  $A_s$  is strictly smaller than 1), the point elasticity of  $e_{ss}$  must be greater than that of  $k_{ss}^{FB}$ .

 $<sup>^{16}</sup>$ Aggregate banking capital remains more procyclical than  $k^{SB}$  because retained profits are highly procyclical too. See the working paper version for more details (Malherbe, 2014).

on deposit insurance. To illustrate that it applies to a larger class of models where banks do not fully internalize the social cost of lending, I now present the version where deposits are not insured but default is costly.

Costly default enriches the analysis in several further dimensions. First of all, it gives an economic role to bank capital, which adds a channel by which the state of the economy affects the optimal capital requirement. Second, while the mechanism by which costly default interacts with diminishing returns is similar to the case above, the externality is different and interesting in itself. Furthermore, the closed form solution analysis sheds a new light on the financial accelerator literature. Finally, costly default also produces interesting interactions with deposit insurance (see Section 4.3 for this last point).

The economic role of bank capital When  $\gamma > 0$ , bank capital has an economic role because it acts as a buffer that absorbs loan losses, which decreases the probability and the extent of insolvency. Bank capital therefore alleviates deadweight losses, which is a standard result in models where the underlying agency problem is micro-founded.

In the present context, this role suggests that higher levels of aggregate bank capital should be associated with credit expansion (which works in the opposite direction of the financial muscle channel). This channel is not present when default is costless because the first best level of investment is independent of aggregate bank capital (see equation 2).

**Savers break even condition** To keep things simple, I stick to the two-state markov process introduced above.

Let  $p_t$  denote the probability, at date t, that  $A_{t+1} = A_H$ . This probability takes the value  $p_H$  in after a good draw  $(A_H)$  and  $p_L$  after a bad draw  $(A_L)$ . First, note that it cannot be efficient for banks to default after a good draw. Otherwise, they would default in all states and make strictly negative profits in expectations. Therefore, one can focus on cases where default may only happen after a bad draw.

The break-even condition of the savers is given by:

$$\begin{cases}
r_{t} = 1 & ; d_{t} \leq \frac{e_{t}R_{t+1}^{L}}{1 - R_{t+1}^{L}} \\
p_{t}r_{t}d_{t} + (1 - p_{t})(d_{t} + e_{t})R_{t+1}^{L} - (1 - p_{t})\Psi(z, \gamma) = d_{t} & ; otherwise,
\end{cases} (10)$$

where  $R_{t+1}^L$  is the equilibrium return to capital at t+1 if  $A_{t+1}=A_L$  (note that  $R_{t+1}^L<1$  must be satisfied in equilibrium). If leverage is sufficiently low, the bank does not default in the bad state and  $r_t=1$ . Otherwise, we have  $r_t>1$  so that savers receive a compensation after a good draw to compensate for the losses they make when the

#### 4.2.1 Market failure and regulatory response

There are two main cases at each date, depending on whether aggregate bank capital is scarce or not. In short, if it is scarce, the competitive outcome is constrained inefficient (it exhibits overinvestment), if not, it is efficient.

**Definition 2.** Bank capital is *scarce* at date *t* if

$$\eta_t < \frac{(\alpha \bar{A}_t)^{\frac{1}{1-\alpha}} - \alpha A_L / \bar{A}_t}{(1-\alpha)A_t (\alpha \bar{A}_H)^{\frac{1}{1-\alpha}}}.$$

This condition, slightly stronger than Condition 1, ensures that the representative bank fails with strictly positive probability if the investment level is the first best.

**Proposition 5.** Assume default is costly ( $\gamma > 0$ ).

- i) If bank capital is abundant at date t, the competitive equilibrium investment level  $k_{t+1}^{CE}$  is first-best efficient. That is  $k_{t+1}^{CE} = k_{t+1}^{SB} = k_{t+1}^{FB}$ .
- ii) If bank capital is scarce at date t, the competitive equilibrium investment level is inefficiently high. That is:  $k_{t+1}^{CE} > k_{t+1}^{SB}$ .
- iii) The regulator can ensure constrained efficiency, at all t, with the following capital requirement:

$$x_t^* = \min\left\{1, \frac{\eta_t w_t}{k_{t+1}^{SB}}\right\}.$$

Proof. See Appendix A.

This time, the intuition for the market failure goes as follows. When default is costly, bankers do not internalize the fact that credit expansion decreases the quality of the marginal loan in the economy, which increases the expected bankruptcy costs of other banks (this is the general equilibrium effect). Their private marginal cost is therefore smaller than the social marginal cost, which translates in an incentive to overinvest. The capital requirement  $x_t^*$  is therefore binding in equilibrium and implements the desired outcome, because of the same logic as in the deposit insurance case.

 $<sup>^{17}</sup>$ Note that several values of  $r_t$  may satisfy the break-even condition. In such a case, I assume that lending takes place at the lowest of such rates. Otherwise, a bank could convince savers to lend at the lower rate, leaving the bank strictly better off. Also, for a given  $R_{t+1}^L$ , there may be no interest rate that satisfies this condition. In such a case, banks simply could not borrow, but this can not be an equilibrium and  $R_{t+1}^L$  will adjust. To avoid dealing with technical complications when the default costs exceed the gross value of the assets, I assume here that savers have unlimited liability.

### 4.2.2 Inspecting the market failure

First, to illustrate the basic mechanism behind the market failure, let me assume that default costs are simply proportional to the extent of insolvency. That is:

$$\Psi(z,\gamma)=\gamma z,$$

where  $0 < \gamma < \frac{p_L}{1-p_L}$ . Such specification is convenient because one can then solve the break-even condition (10) in closed form for  $r_t$ :

$$r_{t} = \max \left\{ 1, \frac{1 - (1 + \gamma)(1 - p_{t}) \frac{d_{t} + e_{t}}{d_{t}} R_{t+1}^{L}}{p_{t} - \gamma(1 - p_{t})} \right\}, \tag{11}$$

which provides an intuitive deposit supply function. One can indeed check that  $r_t$  is increasing in leverage (that is, increasing in  $d_t$  and decreasing in  $e_t$ ), in the cost intensity parameter  $\gamma$ , and decreasing in  $p_t$  and in  $R_{t+1}^L$  (which can be interpreted as the gross recovery value).<sup>18</sup>

Using the break-even condition (10), the representative banker objective function corresponds to the social value of the bank:

$$E[c_{t+1}] = E[R_{t+1}](e_t + d_t) - d_t - \gamma(1 - p_t) \left[ r_t d_t - R_{t+1}^L(e_t + d_t) \right]^+,$$

which reflects the fact that savers make bankers internalize their own expected cost of default.

I am interested here in the case where the period competitive equilibrium exhibits  $r_t > 1$  (which implies that banks default in the bad state). In that case, external finance commands a premium and it is therefore optimal for the representative banker to invest all his wealth in bank equity ( $e_t = w_t$ ). One can then focus on his first order condition with respect to  $d_t$ , which together with (11) gives:

$$E_t[R_{t+1}] = 1 + \gamma(1 - p_t) \left[ \frac{1 - R_{t+1}^L}{p_t - \gamma(1 - p_t)} \right].$$
 (12)

Using the market clearing condition for physical capital, one can then solve for  $k_{t+1}^{CE}$ , the competitive equilibrium level of investment:

$$k_{t+1}^{CE} = \left(\alpha \left[ (1 - \pi_t \gamma) \bar{A}_t + \pi_t \gamma A_L \right] \right)^{\frac{1}{1-\alpha}},$$

where  $\pi_t \equiv \frac{1-p_t}{p_t} > 0$ .

 $<sup>^{18}</sup>$ With  $\gamma > \frac{p_L}{1-p_L}$ , increasing the interest rate would decrease expected repayment through its effect on default cost. When  $\gamma < \frac{p_L}{1-p_L}$ , both the numerator and the denominator of the fraction in (11) are positive.

In contrast, a central planner would take into account the effect of diminishing returns on  $R_{t+1}^L$ , which would give:

$$E_t[R_{t+1}] = 1 + \gamma(1 - p_t) \left[ \frac{1 - \alpha R_{t+1}^L}{p_t - \gamma(1 - p_t)} \right].$$
 (13)

To identify the externality, notice that there is a factor  $\alpha$  that multiplies  $R_{t+1}^L$ . The right-hand-sides of condition (13), which represents the social marginal cost of lending, is therefore larger that the right-hand-side of (12), which is the private marginal cost. The difference comes from banks price-taking behavior. They do not internalize that expanding credit reduces  $R_{t+1}^L$  for other banks, which increases their default costs.

The investment level associated with (13) is:

$$k_{t+1} = \left(\alpha \left[ (1 - \pi_t \gamma) \bar{A}_t + \alpha \pi_t \gamma A_L \right] \right)^{\frac{1}{1-\alpha}}. \tag{14}$$

It is strictly smaller than  $k_{t+1}^{CE}$ , which confirms that the competitive equilibrium exhibits over-investment.<sup>19</sup>

Generalizing the default cost function<sup>20</sup> Generalizing the default cost function is a useful exercise because it allows to identify the key ingredients that drive the sign of the externality, to discuss important assumptions, and to make relevant comparisons with the existing literature.

Let me look at the total derivative of a general function  $\Psi$  that depends on d, r(d), and  $R_L(d)$ :

$$\frac{d\Psi(d, r(d, R_L(d)), R_L(d))}{dd} = \frac{\partial\Psi}{\partial d} + \frac{\partial\Psi}{\partial r}\frac{\partial r}{\partial d} + \underbrace{\frac{\partial\Psi}{\partial r}\frac{\partial r}{\partial R_L}\frac{dR^L}{dd}}_{ii} + \underbrace{\frac{\partial\Psi}{\partial R_L}\frac{dR^L}{dd}}_{i}$$

The last two terms above capture the two channels by which credit expansion endogenously affects default costs through diminishing marginal returns. The term denoted (*ii*) is the direct effect through the recovery value, and the term denoted (*ii*) is the indirect effect through interest rate: the decrease in recovery value affects the breakeven interest rate, which in turn affects bankruptcy costs. The banker price-taking behavior makes him neglect those two terms. Hence the wedge in the first order condition. This yields overinvestment whenever:

$$\frac{\partial \Psi}{\partial r} \frac{\partial r}{\partial R^L} \frac{\mathrm{d}R^L}{\mathrm{d}d} + \frac{\partial \Psi}{\partial R^L} \frac{\mathrm{d}R^L}{\mathrm{d}d} \ge 0.$$

<sup>&</sup>lt;sup>19</sup>Note that the investment level in equation (14) is in fact an upper bond for the second best (there are cases where a planner would prefer to restrict the banking sector further and make sure that no bank fails after a bad draw).

<sup>&</sup>lt;sup>20</sup>In this section, I omit time subscript for the sake of readability.

I am now in a position to identify the key assumptions that yield this result in the case studied above, and to discuss what would happen under alternative assumptions. I have:

$$\underbrace{\frac{\partial \Psi}{\partial r}}_{\geq 0} \underbrace{\frac{\partial r}{\partial R^L}}_{<0} \underbrace{\frac{dR^L}{dd}}_{<0} + \underbrace{\frac{\partial \Psi}{\partial R^L}}_{<0} \underbrace{\frac{dR^L}{dd}}_{<0} \geq 0. \tag{15}$$

Since  $\frac{\partial r}{\partial R^L} \le 0$  is an obvious feature of a model with risky lending (all other things equal, the equilibrium interest rate decreases with the recovery value), let me focus on the other terms.

First, we have

$$\frac{\mathrm{d}R^L}{\mathrm{d}d}<0,$$

which comes from diminishing returns to capital, together with the fact that firms need to borrow from banks (I discuss the relevance of these assumptions in Section 5).

Second, since  $\Psi = \gamma \left[ dr - (d+e)R^L \right]^+$ , we have:

$$\begin{cases} \frac{\partial \Psi}{\partial r} \ge 0\\ \frac{\partial \Psi}{\partial R^L} \le 0 \end{cases}$$

which reflects that the extent of insolvency increases in promised repayment and decreases in the recovery value.

**Extent of insolvency** The assumption that default costs are increasing in the extent of insolvency seems reasonable to me in a bank context. This could for instance reflect that the longer the bankruptcy procedure the larger the forgone profitable investment opportunities by debt-holders, or that the larger the losses incurred by debt-holders the more likely their own borrowing constraints becomes binding.

Such a specification for default cost is equivalent to that Townsend uses to characterize the optimal contract in his seminal costly-state-verification paper (Townsend (1979)).<sup>21</sup> However, Townsend also notes that while this specification greatly simplifies his proofs, a fixed verification cost is probably more realistic. However, given my broader interpretation of default costs, I think that increasing costs should at least be considered.<sup>22</sup> Still, it is important to stress that my results do not hinge on this, and

 $<sup>\</sup>overline{z}^{21}$ In Townsend (1979), the payment is  $\overline{g}(y_2)$  in case of default (verification) and a constant  $\overline{C} > \overline{g}(y_2)$  otherwise. Then, verification costs are assumed to be increasing (and convex) in  $I \equiv [\overline{C} - \overline{g}(y_2)]$ , which Townsend interprets as an insurance payment. Hence, in my setup, the extent of insolvency z corresponds to I (it is the difference between the promised repayment and what is effectively repaid in case of default).

<sup>&</sup>lt;sup>22</sup>In the same spirit, Bianchi (2013) assumes that the bank bailouts generate deadweight losses that are increasing in the transfer of taxpayer money.

they would go through in a model with fixed default cost. Indeed, even though credit expansion would no longer affect the cost of default of other banks, it would still increase the *probability* that they default and incur the fixed cost.<sup>23</sup>

Financial accelerator or financial brake? Bernanke and Gertler (1989) use a totally different specification. In particular, in that paper and in the *financial accelerator* literature that followed (e.g. Carlstrom and Fuerst (1997); Bernanke, Gertler, and Gilchrist (1999)), verification costs are proportional to the value of the capital stock. This makes them *decreasing in the extent of insolvency*. If I were to follow this route in my model and assume that creditors could only recoup a fraction  $(1-\gamma)$  of  $R^L$ , I would have  $\frac{\partial \Psi}{\partial r} = 0$  and  $\frac{\partial \Psi}{\partial R^L} > 0$ . Then, there credit expansion would have a *positive externality*. That is, bank would not internalize that expanding credit would reduce the default costs of other banks. This would unambiguously lead to *under-investment* compared to second-best in the two-state model. This suggests that an externality of this sort, which acts as a *brake* on investment, may contribute to the persistence and asymmetry results that are typical in the financial accelerator literature.<sup>24</sup> To the best of my knowledge, this mechanism had not been highlighted yet.

It is important to stress that the financial accelerator literature focuses on frictions between entrepreneurs (that can be interpreted as non-financial institutions) and their creditors. It may well be the case that, in such context, reality is better captured by deadweight losses proportional to the value of the capital stock. In reality agency problems exist both between firms and banks and between banks and their creditors. The default costs they generate could exhibit different features. A combined analysis would potentially be very interesting, but it is beyond the scope of this paper.<sup>25</sup>

Fire-sale and other pecuniary externalities Although it shares some of its flavor, the externality I study above is different from a fire-sale externality. In particular, default costs for a bank do not increase (ex-post) with the extent of insolvency of other banks. This could however easily be the incorporated in the analysis. Suppose for example that  $\gamma$  is itself an increasing function of the aggregate shortfall of asset value in the banking sector. This would generate another externality very much in the spirit of fire-sales externalities, and this would magnify the core externality of the model.

Note finally that the competitive equilibrium of my model shares the investment

<sup>&</sup>lt;sup>23</sup>Consider for instance a case where the distribution of  $A_t$  is continuous. Then, because of diminishing returns, the larger the aggregate investment, the larger the needed realization of  $A_t$  for the banks to be able to honor their promised repayment. Hence, bankers do not fully internalize the fact that extending credit increases the *probability* of incurring the fixed default cost for other banks.

<sup>&</sup>lt;sup>24</sup>Persistence refers to the protracted effect of shocks (a drop in entrepreneur net worth for instance), and asymmetry refers to the fact that negative shocks have larger effects than positive ones.

<sup>&</sup>lt;sup>25</sup>See Rampini and Viswanathan (2014) for a study of such a double-sided moral hazard problem in the context of collateralized borrowing, without default costs.

efficiency properties of Lorenzoni (2008) and Jeanne and Korinek (2013). That is, underinvestment with respect to first best, but overinvestment with respect to second best. However, their results are driven by a different kind of pecuniary externalities that do not act through diminishing returns to capital (in their model, the relevant technology is linear in capital).

## **4.2.3** Cyclical properties of $x_t^*$

Optimal capital requirements and the business cycle As mentioned above, when bank capital acts as an economic buffer against losses, more bank capital calls for credit expansion. Hence, this channel attenuates the financial muscle channel and affects the relative stringency of the optimal capital requirement in good and bad times. Here,  $k_{t+1}^{SB}$  can potentially take more than two values. This is because  $k_{t+1}^{SB}$  depends on the size of the aggregate equity buffer  $\eta_t e_t$ , which itself depends on past values of k and k. Assuming no financial shocks (i.e. k0 (bad) times is now defined as the state the economy converges to after a sufficiently long series of good (bad) draws for k1. With a slight abuse of notation I still use the subscripts k1 and k2 to refer to variables in good and bad times respectively.

**Proposition 6.** Assume default is costly ( $\gamma > 0$ ),  $A_t$  follows a two-state Markov process, and bank capital is scarce in good times.

The optimal capital requirement is tighter in good times than in bad times. That is  $x_{HH} > x_{LL}$  (and bank capital is scarce in bad times too).

The intuition is the same as in the case with costless default. The feedback effect, by which any increase in k increases e, prevents the increase in  $k^{FB}$  in good times from dominating the increase in e, and the optimal capital requirement stays more stringent in good times. Note that, as is the case with the deposit insurance, this logic (and therefore the proposition) easily extends to a version of the model where banks are active more than one period and can retain profits.

**Pigovian tax** An alternative way to restore efficiency is for the regulator to impose Pigovian taxes.

**Proposition 7.** Assume default is costly ( $\gamma > 0$ ),  $A_t$  follows a two-state Markov process, and bank capital is scarce in good times.

The regulator can implement the second best outcome with a time-varying tax on deposits  $\tau_t \equiv \gamma(1-p_t) \left[\frac{(1-\alpha)\alpha A_L \left(k_{t+1}^{SB}\right)^{\alpha-1}}{p_t-\gamma(1-p_t)}\right]$ . This tax is smaller in good times than in bad times  $(\tau_{LL} > \tau_{HH})$ .

*Proof.* To see that the tax implements the second best, just note that it just offsets the wedge between the first order conditions of the planner (13) and and the bankers (12). Then, note that the tax is proportional to  $R_{t+1}^L\left(k_{t+1}^{SB}\right) \equiv \alpha A_L\left(k_{t+1}^{SB}\right)^{\alpha-1}$ . But  $k_{t+1}^{SB}$  is greater in good times, which implies that the tax is lower.

Hence, in good times, even though the optimal capital requirement is tighter, the optimal tax is lower. The capital requirement result relies on the financial muscle channel, which extends to more general random processes for  $A_t$  (see Proposition 3). However, the cyclical properties of the wedge, and hence of the optimal tax, crucially depend on the distribution of  $A_t$ . In this particular markov example,  $A_L$  is a constant, which yields the result. But this need not be the case under more general distribution functions.

**Financial shocks** Now, suppose there are financial shocks.

**Proposition 8.** Assume default is costly ( $\gamma > 0$ ) and bank capital is scarce. The optimal capital requirement is increasing in aggregate bank capital, and therefore reacts positively to a financial shock  $\frac{dx_t^*}{d\theta_t} > 0$ .

In the costless default case of Section 4.1, the result was obvious since  $k_{t+1}^{FB}$  does not depend on aggregate bank capital and the denominator of  $x_t^*$  is proportional to  $\eta_t$ . Here however, there is the equity buffer channel that goes in the opposite direction since  $k_{t+1}^{SB}$  is increasing in  $\eta_t e_t$ . Still, this channel only produces a second order effect and cannot dominate the financial muscle channel. When bank capital acts as a buffer against losses, if all banks in the economy double their equity, they can all absorb twice as much losses. So, contrarily to the case without default costs, they should be allowed to expand in the aggregate. However, given diminishing returns to capital it cannot be optimal to let them double aggregate lending in the economy. The capital requirement should then still increase.

Intertwined cycles Finally, assume that financial and productivity shocks are correlated. Then, there are two cases. If the correlation is positive, financial shocks tend to amplify the business cycle fluctuations of the aggregate bank equity buffers. Therefore, we must still have that the optimal capital requirement is more stringent in good times (where the definition of good and bad times is adapted to account for financial shocks). If the correlation is negative, financial shocks attenuate the fluctuations in aggregate bank equity due to productivity shocks, and attenuate the procyclicality of the optimal capital requirement. As an extreme case, suppose that  $\eta_t$  is perfectly and negatively correlated with  $A_t$ . Then, one can overturn the cyclical property of the optimal capital requirements.

**Proposition 9.** Assume default is costly ( $\gamma > 0$ ),  $A_t$  follows a two-state Markov process, and bank capital is scarce in good and bad times. Denote  $R_{HH}$  the realized return to lending in good times, and  $R_{LL}$  that in bad times. Suppose financial shocks are perfectly correlated with productivity shocks, so that  $\eta \in {\{\eta_L, \eta_H\}}$ , with  $\Pr(\eta_s \mid A_s) = 1$ . Then,

$$x_{LL} > x_{HH} \Longleftrightarrow \eta_L > \eta_H \left(\frac{R_{HH}}{R_{LL}}\right).$$

*Proof.* See Appendix A.

Note that, in equilibrium,  $R_{HH}$  is bounded below by one, and  $R_{LL}$  is bounded above by one. To have  $x_{LL} > x_{HH}$ , we need a *negative* correlation between the shocks  $(\eta_L > \eta_H)$  and a sufficiently large amplitude of the financial shocks. Given that the rhetoric around the current debates points toward a greater scarcity of bank capital in bad times, such a case seems however of little empirical relevance.

# 4.3 Deposit insurance implicit subsidy and efficiency

In this section, I combine both deposit insurance and costly default.

### Deposit insurance improves efficiency under the optimal capital requirement

Deposit insurance can improve efficiency because it reduces expected default costs. This is simply because the extent of insolvency increases with the interest rate. And while  $r_t = 1$  when deposits are insured, we have  $r_t \ge 1$  when it is not the case. Since reduced default costs imply that the second best improves (it gets closer to the first best), deposit insurance improves efficiency, *under the optimal capital requirement*.

One way to interpret this is that deposit insurance acts as an implicit subsidy to bankers, which corresponds to an increase in the real value of their equity buffer. When bank capital is scarce and ex-ante outright transfers of wealth to bankers are not feasible, deposit insurance can therefore be seen as way to alleviate the scarcity. Note that what matters is not the insurance *per se*, but the subsidy that decreases bank borrowing costs. Arguably, the recent LTRO operations of the ECB have similar consequences: by subsidizing lending, the ECB indirectly contributes to a recapitalization of the European banking system.

### Deposit insurance magnifies inefficiencies under suboptimal regulation

Now, suppose that regulation is suboptimal. For instance, suppose that (for reasons outside of the model)  $x_t = x \in (x_{HH}, x_{LL})$ ,  $\forall t$ , which can be interpreted as a *through-the-cycle* capital requirement. It is straightforward to show that such policy leads to

unnecessarily severe credit crunches in bad times (because  $x > x_{LL}$ ) and overinvestment in good times (because  $x < x_{HH}$ ).

Then, whether deposits are insured or not can make a big difference on the extent of inefficiency this generates. When the capital requirement is too tight, say that it binds in bad times under both regimes, then, although the extent of inefficiency is different (see above) allocations will be fairly similar under the two regimes. When the capital requirement is too loose (i.e. in good times) allocations can however be very different. If deposits are not insured, savers make banks internalize the expected costs of bankruptcy. The expected marginal cost for the banks is therefore strictly larger than one, which puts a limit to overinvestment. But, when deposits are insured, the expected marginal cost is below one. Therefore, when x is loose, overinvestment can be severe, and it is possible that the marginal investment has a negative net present value, even before taking bankruptcy cost into account.  $^{26}$ 

A number of studies have highlighted the magnifying effect of Basel II requirements (Kashyap and Stein, 2004; Repullo and Suarez, 2013). Other studies have pointed to the fact that risk is built up in the financial sector during good times (Borio and Drehmann, 2009). But, in a pure real business cycle framework, one would require an implausibly large and persistent negative productivity shock to account for the severity of the downturn that followed the 2007-2009 financial crisis in many countries. The present model offers a simple way to bring those pieces together. The narrative would go as follows:

We start with a regulation that does not take into account the cyclical variations of aggregate bank capital (as was for instance the case of Basel I or II). We start in good times, where the requirement is too loose. As good times continue, aggregate bank capital accumulates, and credit expands. As bank borrowing costs are too low (reflecting the implicit subsidy from government guarantees, either from deposit insurance or due to too-big-to-fail considerations (Acharya, Anginer, and Warburton (2014); Noss and Sowerbutts (2012); Ueda and Weder di Mauro (2013))), this expansion goes too far and ultimately translates into negative net present value real investment (fueling a real estate bubble for instance). In that situation (which corresponds to  $k_t > k_t^{FB}$ ), a small reversal of the business cycle (a small negative productivity shock, or even one that is not positive enough) can trigger a banking sector collapse and impose huge losses on the taxpayer. Then, aggregate bank capital is severely depleted by the losses, which is not taken into account by the regulator and creates an overly severe credit crunch.

<sup>&</sup>lt;sup>26</sup>From the bank point of view, the net present value is still positive since it includes the benefit from the implicit subsidy.

# 5 Discussion, robustness, and policy insights

#### The importance of aggregate bank capital

The mechanism behind the general equilibrium effect leads to the main policy insight. When aggregate bank capital increases, the banking sector should be allowed to expand because it can absorb more losses. But, given diminishing returns to capital, this increase should be less than proportional. This corresponds to an increase in capital requirements. If this is overlooked by the regulator, for instance if capital requirements adjust to expected productivity but not to aggregate bank capital (as was the case of *Basel II*), regulation will magnify business and financial cycles through this channel.

This result is robust in the sense that it does not hinge on specific parameter values and is in fact due to very few ingredients. First, there is diminishing return to physical capital in the economy. This is perhaps the most standard assumption in macroeconomics, but is often abstracted from the literature on banking and financial regulation (notable exceptions include Martinez-Miera and Suarez (2014), and Van den Heuvel (2008)). Second, financial intermediary credit is not irrelevant. In the model, I assume that banks are the only source of funding for firms, but this is not necessary to generate the result. What really matters is that aggregate bank lending affects aggregate investment in physical capital *at the margin*. Even though this seems to be a reasonable starting point, this is often abstracted from the macroeconomic literature. It is however now at the core of current policy debates and there is a fast growing literature on the subject that builds on contributions such as Holmström and Tirole (1997) for instance.<sup>27</sup>

Third, and perhaps most importantly, capital requirements affect aggregate lending, which need not (always) be the case in reality. There is in fact no consensus on the subject (see Repullo and Suarez (2013)). For instance, there is evidence that banks do hold buffers above the regulatory level (Gropp and Heider, 2010), but there is also evidence of the relevance of bank capital requirements on the credit supply in general (Bernanke, Lown, and Friedman (1991); Thakor (1996); Ivashina and Scharfstein (2010); Aiyar, Calomiris, and Wieladek (2012)), and in particular that *changes* in capital requirements affect bank lending (Jimenez, Ongena, Saurina, and Peydro (2014)). And indeed, what matters for my analysis is that the requirements are *essentially* constraining lending. That is, what matters is that the capital requirement stance affects their behavior, even if the requirement is not technically binding. The huge resistance of banks (through lobbying for instance) to structural increases in capital adequacy ratios and the strong evidence of "risk-weight optimization" and regulatory arbitrage by the banks operating under the Basel II regulation (buying CDS on ABS from AIG was one typical way to explicitly circumvent the regulation for instance, see Yorul-

<sup>&</sup>lt;sup>27</sup>See Brunnermeier, Eisenbach, and Sannikov (2013) for a survey of recent developments, and Suarez (2010) for an insightful discussion of the various modeling strategies.

mazer (2013)) all indicate that capital requirements do constrain bank decisions (see also Begley, Purnanandam, and Zheng (2014); Mariathasan and Merrouche (2014)). In the model, capital requirements are binding because banks do not fully internalize the social cost of lending. This is likely to be the case in reality. First, because deposits are insured in most advanced economies, and there is evidence that it does distort their cost of borrowing (Demirguc-Kunt and Detragiache (2002); Ioannidou and Penas (2010)). Second, because large banks benefit from implicit guarantees (Acharya, Anginer, and Warburton (2014); Kelly, Lustig, and Van Nieuwerburgh (2011); Laeven (2000); Noss and Sowerbutts (2012)). And, last but not least, because banks are unlikely to fully internalize the negative spillovers they create when they are distressed. Fire sales externalities are a well understood potential reason for this, but the mechanism I highlight in this paper works in the same direction.

### Optimal requirements cyclical properties of and link with Basel II and III

Basel I had very coarse risk categories, and Basel II was conceived to better deal with the cross-sectional variation in risks. The idea was to use variables such as an individual loan's probability of default to weight bank assets, and then to apply a flat 8% capital requirement on those weighted assets. However, probabilities of defaults tend to move in the same direction over time (they tend to go up during bad times). Since risk-weights increase on average during bad times, *effective* capital requirements are more stringent in bad times, which tends to contract aggregate credit. In my model, the expected productivity channel confirms that this is, to some extent, desirable.

However, bank capital also tends to be low in bad times. This is not taken into account by  $Basel\ II$  and tighter capital requirements applied to a smaller amount of capital can therefore dramatically contract credit, seriously magnifying economic fluctuations. This is the rationale for  $Basel\ III'$ s counter-cyclical buffers, which are supposed to mitigate the effect of increased risk weights. My results hint that these buffers should in fact more than offset the effect of increased risk weights (so that effective capital requirements be in fact tighter in good times). This result is robust in the context of the model. However, the laws of motion for  $e_t$  and  $k_t$  are extremely stylized. In fact, they abstract from many ingredients that are potentially relevant, and additional channels could overturn that results. Still, the strength of the mechanism in the context of the model suggest that it may be economically important in reality. Furthermore, that the joint dynamics of  $e_t$  and  $k_t^*$  are key to the optimal stance of bank capital regulation is a quite general insight and would extend to other models where banks do not internalize the full social cost of borrowing and bank activity has an impact on the quality of the marginal loan in the economy.

# 6 Conclusion

This paper highlights a simple but potentially powerful general equilibrium effect. When bank capital requirements are binding and there are diminishing returns to physical capital in the economy, an increase in aggregate bank capital will decrease the quality of the marginal loan in the economy. If bankers do not fully internalize the social cost of lending (for instance because bankruptcy procedures entail deadweight losses or because banks enjoy explicit or implicit subsidies from government guarantees), and if this general equilibrium effect is not accounted for in bank regulation, this will translate in aggregate over-lending and, ultimately, in over-investment. More generally, if the stringency of bank capital requirements does not react to aggregate banking capital, this is likely to unnecessarily magnify business and financial cycle fluctuations.

This general equilibrium effect does not hinge on the specific friction that interacts with diminishing returns to capital to create the wedge in the first order condition of the banker. However, in the presence of government guarantees, the extent of the market failure can be large as banks may then not even internalize *expected* credit losses. In such a case, suboptimal regulation can have potentially high welfare costs.

Quantifying such losses would require a less stylized approach, and a better understanding of the real-world dynamic behavior of aggregate bank capital.<sup>28</sup> Indeed, our current understanding of bank dynamic capital structure decisions is at best incomplete, especially in general equilibrium (see the discussions in Allen and Carletti (2013), and Repullo and Suarez (2013) for instance, and Rampini and Viswanathan (2014), and He and Krishnamurthy (2011), for recent advances). Furthermore, there are no widely-accepted historical stylized facts about the dynamics of aggregate bank capital.<sup>29</sup> Even if it was the case, this is not clear that in such a changing environment using past stylized facts as a definite guide to modeling is the most relevant approach. In fact, the recent crisis has challenged previous theories (Acharya, Gujral, Kulkarni, and Shin (2011); He, Khang, and Krishnamurthy (2010)), perhaps because changes in remuneration practices, and financial innovations have greatly reshaped incentives, and there is therefore a large scope for future research.

<sup>&</sup>lt;sup>28</sup>More generally, a more sophisticated law of motion for aggregate bank capital would be, in my view, an essential ingredient of a more quantitative study of these issues.

<sup>&</sup>lt;sup>29</sup>And available data is plagued by measurement issues. For instance, the accuracy of equity book value suffers from the huge lags in loss recognition and many forms of potential window dressing, and the equity market value includes the option value of equity (and therefore, the subsidy from government guarantees (Merton (1977))). See Korinek and Kreamer (2013) for recent US data (market value) based on the Federal Reserve Data base.

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# **Appendix A: Proofs**

**Proposition. 2.** Assume deposits are insured and default is costless ( $\gamma = 0$ ). The following capital requirement ensures investment efficiency ( $k_{t+1} = k_{t+1}^{FB}$ ) at all t:

$$x_t^* = \min\left\{1, \eta_t w_t \left(\alpha E_t[A_{t+1}]\right)^{\frac{-1}{1-\alpha}}\right\}.$$

*Proof.* If  $\eta_t w_t \geq k_{t+1}^{FB}$ , bankers have enough wealth to finance the first best level of investment. If  $x_t^* = 1$ ,  $d_t = 0$  and the relevant first order condition (with respect to  $e_t$ ) is  $E[R_{t+1}] = 1$ , which can only be satisfied with  $k_{t+1} = k_{t+1}^{FB}$ . Now the case  $\eta_t w_t < k_{t+1}^{FB}$ . If  $e_t < w_t$  or  $e_t = w_t$  and  $e_t + d_t < k_{t+1}^{FB}$ , then under  $x_t^*$  we would have  $E[R_{t+1}] > 1$ , which cannot be an equilibrium. But given  $x_t^*$  the maximum possible aggregate lending is  $k_{t+1}^{FB}$ , it must therefore be the equilibrium level.

**Lemma. 1.** The optimal capital requirement can be written as an explicit function of the last financial shock and all past productivity shocks:

$$x_t^* = \frac{(1-\alpha)}{\alpha} g\left(\eta_{t-1}, \theta_t\right) \left(\prod_{i=1}^{\infty} \epsilon_{t-i}^{\phi^i}\right)^{\frac{1-\phi}{1-\alpha}} \left(\epsilon_t\right)^{\frac{1-\alpha-\phi}{1-\alpha}}$$

*Proof.* Under Condition 1,  $e_t = \eta_t (1 - \alpha) A_t \left( k_t^{FB} \right)^{\alpha}$ . Substituting in equation (5), using  $k_t^{FB} = (\alpha E_{t-1}[A_t])^{\frac{1}{1-\alpha}}$  and  $A_t = \prod_{i=0}^{\infty} (\epsilon_{t-i})^{\phi^i}$  (which comes from backward iteration of  $A_t = A_{t-1}\epsilon_t$ ), and rearranging yields the result.

**Proposition. 4.** Assume deposits are insured, default is costless ( $\gamma = 0$ ), and  $A_t$  follows a two-state markov process. Denote  $x_{HH}$  and  $x_{LL}$  the optimal capital requirement in good and bad times respectively.

The optimal capital requirement is tighter in good times than in bad times. That is  $x_{HH} > x_{LL}$ .

*Proof.* From Proposition 2, we have:  $x_{ss} = \eta \frac{(1-\alpha)}{\alpha} \frac{A_s}{\bar{A}_s}$ , with s = H, L. Since we have  $A_H/\bar{A}_H > 1$  and  $A_L/\bar{A}_L < 1$  (because productivity is mean reverting), it must be the case that:  $x_H^* > x_L^*$ .

**Proposition.** 5. Assume default is costly ( $\gamma > 0$ ).

- i) If bank capital is abundant at date t, the competitive equilibrium investment level is first-best efficient. That is  $k_{t+1}^{CE} = k_{t+1}^{SB} = k_{t+1}^{FB}$ .
- ii) If bank capital is scarce at date t, the competitive equilibrium investment level is inefficiently high. That is:  $k_{t+1}^{CE} > k_{t+1}^{SB}$ .
- iii) The regulator can ensure constrained efficiency, at all t, with the following capital requirement:

$$x_t^* = \min\left\{1, \frac{\eta_t w_t}{k_{t+1}^{SB}}\right\}.$$

*Proof.* i) straightforward; ii) see Subsection 4.2.2; iii) the logic is the same as the one of the proof of Proposition 2.  $\Box$ 

**Proposition.** 6. Assume default is costly ( $\gamma > 0$ ),  $A_t$  follows a two-state Markov process, and bank capital is scarce in good times.

The optimal capital requirement is tighter in good times than in bad times. That is  $x_{HH} > x_{LL}$  (and bank capital is scarce in bad times too).

*Proof.* From Proposition 5, we have:  $x_{ss} = \eta e_{ss}/k_{ss}^{SB}$ , where  $e_{ss}$  and  $k_{ss}$  denote the values of e and k in good and bad times (where ss = HH and ss = HH, respectively). Substituting the labor market clearing condition gives  $x_{ss} = \eta (1 - \alpha) A_s (k_{ss}^{SB})^{\alpha}/k_{ss}^{SB}$  or  $x_{ss} = \eta (1 - \alpha) A_s (k_{ss}^{SB})^{\alpha-1}$ . Hence we have that

$$x_{HH} > x_{LL} \Leftrightarrow \eta(1-\alpha)A_H \left(k_{HH}^{SB}\right)^{\alpha-1} > \eta(1-\alpha)A_L \left(k_{LL}^{SB}\right)^{\alpha-1}$$
,

but this condition is equivalent to:

$$\alpha A_H \left(k_{HH}^{SB}\right)^{\alpha-1} > \alpha A_L \left(k_{LL}^{SB}\right)^{\alpha-1}$$
,

which is satisfied since  $\alpha A_H \left(k_{HH}^{SB}\right)^{\alpha-1} > \alpha \bar{A}_H \left(k_{HH}^{SB}\right)^{\alpha-1} \geq 1$  (the last inequality follows directly from the definition of the second best) and  $\alpha A_L \left(k_{LL}^{SB}\right)^{\alpha-1} < 1$ . To understand why the last inequality holds, assume that it does not and notice that  $R_{t+1} > 1$  irrespective of the realization of the shock. Therefore  $r_t = 1$  ensures that savers break even, and we have  $R_{t+1} > r_t$  in all states and banks never defaults. But then a small increase in k would increase output more than one to one in all states, and this cannot be an optimum.

**Proposition. 8.** Assume default is costly ( $\gamma > 0$ ) and bank capital is scarce. The optimal capital requirement is increasing in aggregate bank capital, and therefore reacts positively to a financial shock  $\frac{dx_t^*}{d\theta_t} > 0$ .

*Proof.* Denote  $\bar{e}_t \equiv \eta_t e_t$ . Then  $x_t^*(\bar{e}_t) = \bar{e}_t/k_{t+1}^{SB}(\bar{e}_t)$  and I need to show that  $\frac{dk_{t+1}^{SB}}{k_{t+1}^{SB}}/\frac{d\bar{e}_t}{\bar{e}_t} < 1$ . To do so, I apply the implicit function theorem to the first order condition that pins down  $k_{t+1}^{SB}$ . I provide here a formal proof for the case where deposit are insured (hence  $r_t = 1$  and does not depend on leverage) and then argue that the logic applies to the general case.

Denoting  $G \equiv \alpha \bar{A} k_{t+1}^{\alpha-1} - 1 - \frac{\partial E_t[\Psi(Z(k_{t+1}^{SB}, \bar{e}_t)]}{\partial k_{t+1}^{SB}}$  (and ignoring henceforth time subscripts and SB superscripts), I need  $-\frac{\partial G}{\partial \bar{e}} / \frac{\partial G}{\partial k} < \frac{k}{\bar{e}}$ . Since

$$\Psi\left(Z(k,\bar{e})\right) \equiv \gamma \int_0^{(k-\bar{e})/\alpha k^{\alpha}} \left[ (k-\bar{e}) - \alpha A k^{\alpha} \right] dA,$$

we have

$$\frac{\partial E_t[\Psi(Z(k_{t+1}^{SB}, \bar{e}_t)]}{\partial k_{t+1}^{SB}} = \gamma \int_0^{\hat{A}} \left(1 - \alpha^2 A k^{\alpha - 1}\right) dA,$$

where  $\hat{A} \equiv (k - \bar{e}) / \alpha k^{\alpha}$ . Hence,

$$\frac{\partial G}{\partial k} = \alpha(\alpha - 1)\bar{A}k^{\alpha - 2} - \gamma \int_0^{\hat{A}} \left( 1 - \alpha^2(\alpha - 1)Ak^{\alpha - 2} \right) dA - \gamma \frac{1 - \alpha(1 - \bar{e}/k)}{\alpha k^{\alpha}} \left( 1 - \alpha^2 \hat{A}k^{\alpha - 1} \right)$$

$$-\frac{\partial G}{\partial k} = \alpha (1 - \alpha) \bar{A} k^{\alpha - 2} + \gamma \int_0^{\hat{A}} \left( 1 + \alpha^2 (1 - \alpha) A k^{\alpha - 2} \right) dA + \gamma \frac{1 - \alpha (1 - x^*)}{\alpha k^{\alpha}} \left( 1 - \alpha x^* \right), \tag{16}$$

and

$$\frac{\partial G}{\partial \bar{e}} = -\gamma \frac{-1}{\alpha k^{\alpha}} \left[ (1 - \alpha x^*) \right].$$

Since the first two terms of the right-hand side of (16) are positive, a sufficient condition for  $-\frac{\partial G}{\partial \bar{e}}/\frac{\partial G}{\partial k}<\frac{k}{\bar{e}}$  is

$$x^* < 1 - \alpha(1 - x^*)$$

which is satisfied when bank capital is scarce because it implies  $x^* < 1$ . If deposits are not insured and r increases with leverage, we have:

$$\Psi\left(Z(k,\bar{e})\right) \equiv \gamma \int_{0}^{(k-\bar{e})r(k,\bar{e})/\alpha k^{\alpha}} \left[\left(k-\bar{e}\right)r(k,\bar{e}) - \alpha A k^{\alpha}\right] dA,$$

which complicates the algebra but does not change the result. This is because we have just established that a small increase in k has a greater impact on the expected default cost than a proportional decrease in  $\bar{e}$ , while holding r constant. But  $r(k,\bar{e})$  depends positively itself on default costs, therefore there is a positive feedback effect between the two, and since  $r(k,\bar{e})$  increases in k and decreases in  $\bar{e}$ , allowing r to adjust will only reinforce the result.

**Proposition. 9.** Assume default is costly ( $\gamma > 0$ ),  $A_t$  follows a two-state Markov process, and bank capital is scarce in good and bad times. Denote  $R_{HH}$  the realized return to lending in good times, and  $R_{LL}$  that in bad times. Suppose financial shocks are perfectly correlated with productivity shocks, so that  $\eta \in {\{\eta_L, \eta_H\}}$ , with  $\Pr(\eta_s \mid A_s) = 1$ . Then,

$$x_{LL} > x_{HH} \Longleftrightarrow \eta_L > \eta_H \left(\frac{R_{HH}}{R_{LL}}\right)$$
.

*Proof.* If bank capital is scarce, we have  $e_t = w_t$ . Then,  $x_{ss} = \eta_s (1 - \alpha) A_s \left(k_{ss}^{SB}\right)^{\alpha} / k_{ss}^{SB}$ . Since  $R_{ss} = \alpha A_s \left(k_{ss}^{SB}\right)^{\alpha-1}$ , multiplying  $x_{ss}$  by  $\alpha/(1-\alpha)$  and comparing directly establishes the result.

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#### Frederic Malherbe

London Business School, London, United Kingdom;

e-mail: fmalherbe@london.edu

#### © European Central Bank, 2015

Postal address 60640 Frankfurt am Main, Germany

Telephone +49 69 1344 0 Internet www.ecb.europa.eu

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